

# HP Education Services Course Description

## Project Procurement Management (HE547S)



As projects continue to grow in complexity, scope and size, and as more and more resources are acquired from outside the performing organization, a broad understanding of the concepts of project procurement management is needed to ensure an organization's success in the marketplace. This 3-day course is to develop a framework from which procurement decisions can be properly understood and soundly implemented.

### Audience

- This course is intended for project managers interested in best practices that apply to diverse projects in multiple industries. It is especially suited for people seeking project management certification
- By successfully completing this course, the participant earns 21 educational contact hours or PDUs which may be applied to meet PMI® requirements for initial or continuing certification requirements

### Prerequisites

- Formal project management training such as that available in the Project Management Fundamentals (HC577S) course plus other core project management courses

### Course objective

Learn how to:

- Conduct a make-or-buy analysis
- Prepare a procurement management plan
- Identify strategic advantages of specific contract types
- Use outsourcing effectively

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**Course title:** Project Procurement Management

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**HP product number:** HE547S

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**Category/Subcategory:** Project Management / Advanced Project Management

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**Course length:** 3 days - 21 PDUs

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**Level:** Intermediate level of proficiency

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**Delivery language:** Varies by country

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**To order:** You can order this course online at <http://www.hp.com/learn>. At the site, select a country, then choose "registration" or "Book a course" and fill out the online registration form

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- Establish a partnering program
- Perform a successful evaluation
- Work effectively in contract negotiation
- Manage seller performance
- Lead a project through contract closeout
- Capture lessons learned

## Benefits to you

- Gain a working knowledge of facts, terminology, or processes related to project procurement that can be used to perform your job
- See how partnering between buyers and sellers can create a single culture with one set of goals and objectives
- Understand the key areas in procuring outside services and products from the initial decision to buy through final contract closeout
- Review the factors for success in six project procurement management processes: plan purchases and acquisitions, plan contracting, request seller responses, select sellers, contract administration, and contract closure.

## Why education services from HP?

- **One-Stop Shopping**  
Project management training from industry recognized experts who bring you PMO Services, Technical IT Training and ITSM/ITIL Training. Worldwide leader in numbers of qualified PMP® certificants
- **Global Training Locations**  
State-of-the-art classroom and distance learning facilities at over 80 training locations from Seattle to Singapore that are consistent world-wide. Or setup and deliver training at your location. Localization for all major languages
- **Modular Offerings / Blended Learning**  
Need work-sensitive preparation for the PMP® exam, or just review a specific topic? End-to-end delivery choices – traditional ILT, webinars, self paced WBT, Books or a solution customized to meet specific needs – all available globally
- **Engaging, Effective Courseware**  
World-class reference materials – real case studies, example projects, individual and group exercises, fun and engaging simulations
- **Expertise**  
Highest quality, most experienced instructors who have real world hands-on project experience. Feel safe with HP's award-winning world class service

## Next steps

- Managing Multiple Projects (HE549S) or other advanced Project Management topics leading to recognition of your knowledge and skill by passing the Project Management certification examination appropriate to your country or region

## Detailed course outline

### Module 01

- Overview

### Module 02

- Plan Purchases and Acquisitions

### Module 03

- Plan Contracting

### Module 04

- Request Seller Responses

### Module 05

- Select Sellers

### Module 06

- Contract Administration

### Module 07

- Contract Closure

### Module 08

- Outsourcing and Partnering

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