



HP Education Services for cloud

How do I make the most of cloud?

The cloud is a powerful vehicle that enables you to deliver or consume highly scalable, technology-enabled services over the Internet. With the cloud everything becomes a service—resulting in new and unique business benefits which will help fundamentally change the way your business collaborates, operates, and competes. However, to achieve your desired objectives from the cloud it is necessary that you first bring into line your technology, people, and processes. HP Education Services offers customers a range of global training offerings which are designed to help your IT organization to realize the business benefits of the cloud. HP will be there at every step of the way ensuring that people, processes, and technology elements are aligned—so you can achieve the business goals you seek.

Cloud implementation made easy

HP Education Services benefits from our ownership of proprietary technologies, key partnerships, and our service management expertise to offer instruction and course materials from the very experts who create, manage, and enhance cloud implementations.

Our service experts help you establish governance capabilities as well as identify and address security pitfalls before they affect your business. Whether you are establishing a “private” cloud, or providing cloud services to external clients, HP can help you achieve your business goals.

Providing either a public or private cloud environment takes the right approach, properly skilled people, and effective technologies—and HP helps you achieve the crucial alignment of technologies, people, and processes.

For cloud service consumers HP offers industry-leading service management and change-management training programs to enable IT processes and governance to be robust enough to manage these cloud services.



HP Education Services portfolio for cloud

HP Cloud Training—Our new Cloud Foundations 2-day class helps students learn and understand what cloud computing is all about and how it relates to their business.

HP also offers training fully supporting the CloudSystem Matrix solution. Training is available on HP BladeSystem, Virtual Connect, HP Matrix Operating Environment, the HP Insight SW suite, and other aspects of the CloudSystem Matrix solution.

HP ITIL Training—ITIL best practices help organizations understand how to do things. HP’s ITIL training program helps cloud service providers operate their provisioning infrastructure more efficiently and cloud service consumers to select and use these services in a structured, well managed way. The course portfolio includes:

- ITIL V3 Awareness
- ITIL V3 Foundation
- ITIL V3 Intermediate (Lifecycle/Capability)
- ITIL V3 Management across the lifecycle

HP Virtualization Training—HP offers training for server, desktop, and application virtualization, covering a wide range of technologies including:

- HP BladeSystem, HP ProLiant servers, and Virtual Connect
- HP StorageWorks
- HP’s Client Virtualization solutions
- HP-UX
- HP Insight Software Portfolio
- VMware
- Microsoft Windows—Hyper V

These courses help cloud service providers provide these services with greater agility at lower cost.

HP Cloud Security Training—Our training shows students how to evaluate the risks of cloud services from different providers, and how to develop the best cloud solution for their own organization. The Cloud Security Alliance* course “CCSK Basic” slices through the hyperbole, giving students a firm grasp of key cloud security issues and solutions. The “CCSK Plus” course provides students with valuable, hands-on, cloud security lab experience. Both courses prepare students for the Certificate of Cloud Security Knowledge (CCSK) exams.

Education Consulting and Management of Change—HP works with you to understand your unique business drivers, learning culture, skills, timelines, and budget to create a custom learning solution tailored to your needs. A cloud implementation may in many cases require changes in roles and responsibilities which can be designed, implemented, and managed with our Management of Change services.

* Cloud Security Alliance is a non-profit organization with over 120 corporate sponsors, including HP, and is a leader in developing industry best practices for cloud security



- Flexible learning options, with online virtual labs, self-study, classroom, virtual classroom, and onsite trainings based on an approach that is designed to give you the same high-quality experience whether you travel to a training center, learn online, or attend the instruction at your own location.
- More than 90 education centers worldwide, offering state-of-the-art classrooms with courses delivered in multiple languages.
- Job-focused training and customized solutions that are immediately applicable to your work.

Key benefits

Reduce costs: Effective implementation of cloud and correctly skilled people helps in cost savings, enabling IT to contribute more profits to the organization.

Balance IT spends: HP supports your implementation of cloud so that through innovation you can discover and enable methods that contribute to increased revenue. With cloud services IT can contribute more programs/services, paving the way for the organization to earn more revenue. HP will train your people to provide, use, and manage your full cloud solution optimally.

Create an agile solution: When implemented with HP Education Services your cloud can make your infrastructure and organization more agile, making it quicker to respond to changing business requirements.

HP differentiators

- Experienced instructors with hands-on experience can provide you with invaluable tips and tricks.

ExpertOne certification

Future-proof your data center, virtualized infrastructure, business, and career with HP ExpertOne certification. For more information regarding this complete IT certified professional program and its value for you, visit www.hp.com/learn/certification.

HP Care Pack services for education

For a proven, easy-to-purchase approach to training with HP Education Services, consider HP Care Pack. HP Care Pack Total Education offers the ultimate in flexibility as well as the most simple and economical way to purchase training. This package provides your company with credits like a bank account, which can be used for any of the over 200 different scheduled instructor-led courses offered at HP education centers (including those discussed above), or more than 3,000 online courses through our HP eShop. Credits can also be used for your own HP Virtual Room events. If you know that your organization needs technical training, but are not exactly sure who needs what and when, then the flexibility of the HP Care Pack Total Education is an ideal match. www.hp.com/learn/carepack

Ride the cloud wave with us

Let HP and HP Education Services help you with your cloud implementation. Visit www.hp.com/learn/cloud

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