



HP Care Pack Services for Education

Reduce the risk of downtime caused by human error, enhance systems utilization, increase the return on your IT investments, and keep pace with constant change.



Today's business climate is changing rapidly, with growing needs for responsiveness, adaptability, and flexibility. Thus the ability of individuals and enterprises to learn and utilize technology, as well as the new business models and processes it supports, are more crucial than ever – especially in tough economic times, when companies need to be able to do more with fewer resources, that is counteracting declining sales with smaller budgets, fewer employees, in less time.

Education services from HP help you drive better business results through a comprehensive portfolio of learning solutions to help you reduce IT costs, control the risks to business operations and drive faster growth.

HP Care Pack Services for Education keep you moving ahead

HP Care Pack Services for Education are an ideal way to manage tighter training budgets in today's economy. With these Care Pack Services, you can greatly simplify your budgeting and purchasing processes, and make sure that training requirements are met as needed. If you know that you will need training, but are not exactly sure of the specifics (who? what? when?), then HP Care Pack Services for Education offer a flexible and convenient solution.

HP offers two basic types of HP Care Pack Services for Education:

- **A currency-based "account" of funds:** Much like an "education gift card," this type of Care Pack Service can be used to purchase training. It comes in two versions:
 - a. HP Care Pack Total Education
 - b. HP Care Pack Total Education One
- **Technology-specific Care Pack Services:** These Care Pack Services are priced to pay for one student to attend one day of publicly scheduled training on the respective technology, For example, HP-UX, HP ProLiant, HP StorageWorks, and so on. Please visit www.hp.com/learn/carepack for more information.

HP Care Pack Total Education and HP Care Pack Total Education One are a flexible, economical, and simple way to purchase training. They allow volume purchase of training credits in increments of \$1000 or \$100, or the approximate equivalent in local currency. A minimum purchase amount is required in some countries. This gives you a prefunded account, much like a gift card, waiting for you to draw on it. Within 12 months of purchase, you can redeem training credits as needed on open enrollment classes at HP education centers, RAIL deliveries, dedicated onsite classes, or training offered through the HP IT Resource Center: www.hp.com/learn/itrc

HP Care Pack Services for Education: currency based accounts

Product numbers	Name	Unit price
U5466S #4BA—or—U4993E	HP Care Pack Total Education	\$1000 ^{*)}
U5466S #4NK—or—UC818E	HP Care Pack Total Education One	\$100 ^{*)}

*) Or approximate equivalent in local currency

Benefits

- **Planning flexibility:** No need to know student names, dates or even locations in advance. Flexibility to attend training as needed.
- **Simplified budgeting:** Lock in budget dollars by pre-purchasing training funds while funding is available.
- **Reduced purchasing effort:** Avoid spending time and money on approving training purchases throughout the year. After initial set-up, you can register for training by phone or online using your HP Care Pack Total Education (One).
- **Simple administration:** Track number of students trained, courses taken, and training funds remaining on our secure Web site.
- **Free planning assistance:** Receive ongoing course recommendations by working with your HP Authorized Reseller or by calling the HP Customer Registration Center.
- **Attach Training with other HP orders:** HP Care Pack Total Education (One) can be purchased standalone or as part of another HP order, complementing a larger IT solution.

HP Care Pack Services for Education are a key component of the HP service portfolio. Our mission-critical and multi-technology expertise, proactive processes, and collaborative approach are designed to help you increase the availability of your IT environment and give your employees the skills they need to keep pace with change.

Note: HP Care Pack Total Education (One) may only be used for training provided by the HP Education Services group. Applicable courses may be found at www.hp.com/learn. Funds cannot be used for industry events or training services provided by other HP organizations, for example, training on HP Software products, including former HP OpenView, Mercury, and OpsWare products.

HP—a leader in technology training for more than 30 years

Today, HP has more than 1,500 instructors in over 70 countries offering more than 650 classroom and 2,000 online courses and labs, training more than 100,000 students every year.

HP education services help you drive better business results with learning programs that can:

- Reduce costs, both direct and indirect
- Mitigate risks to your business operations
- Decrease downtime due to human error
- Reduce calls to your help desk
- Give your organization a competitive advantage to accelerate growth
- Increase profitability and return on investment (ROI)
- Improve staff productivity, motivation, and morale

Our approach has always been holistic, combining the power of people, processes, and technology in order to offer the most cost-effective ways to learn—with instructors who are world-class experts in HP products and solutions, as well as technologies from our strategic partners. As a result, you can benefit from:

- Expert product and industry-standard knowledge
- A wide range of training options and delivery modalities
- Groundbreaking technologies and innovative methods, including the HP Virtual Lab, HP Virtual Room and RAIL
- “Delta” and fast-track classes to build on your team’s existing knowledge while they are learning vital new skills

For more information

For more information about HP Care Pack Total Education (One), please contact your HP authorized reseller or visit: www.hp.com/learn/carepack

Technology for better business outcomes

To learn more, visit www.hp.com/learn/carepack

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