



HP ProCurve technical training: The best way to build the return on your HP ProCurve investment



Your investment in HP ProCurve networking solutions is a wise one. ProCurve is one of the world's leading network vendors, helping customers adapt to today's rapidly changing network environment by supplying the best available products, solutions, and support.

But even with the most sophisticated technology, producing the maximum return on your investment is not guaranteed. To achieve the highest possible ROI, your people need the knowledge it takes to use your ProCurve solutions efficiently and effectively. They need to understand how the technology integrates with existing equipment and processes, how to align it with overall business objectives, and even how to troubleshoot where necessary.

The simplest, most direct way to meet those needs is through ProCurve training from HP—a series of courses and programs specifically designed to give your organization's network administrators the best possible understanding of the solutions' capabilities. The direct benefits are many, including:

- The ability to adapt to changes in your network IT environments
- Control and flexibility for mobile and remote network users

- Compliance with legal and regulatory requirements
- Better security throughout your network infrastructure
- Higher levels of network and application availability

Why HP is ideal for ProCurve training

HP has been a world leader in technology training for more than 30 years—a single source for unmatched classroom content with in-depth knowledge of all HP products, including ProCurve and industry-standard technologies. With ProCurve training from HP, the focus is simple and straightforward: to help you *drive better business results* by offering a comprehensive portfolio of learning programs that will:

- Reduce costs, both direct and indirect
- Mitigate risks to your business operations (particularly those caused by human error)
- Align your network with your overall business objectives
- Give your organization a competitive advantage to accelerate growth
- Increase profitability and ROI

Our approach has always been holistic, combining the power of people, processes, and technology in order to offer the most cost-effective ways to learn.

Our courses can offer you:

- Expert product and industry knowledge
- A wide variety of training options and teaching models
- Advanced learning methods and innovative teaching technologies, including the HP Virtual Lab (HPVL) and Remotely Assisted Instructional Learning (RAIL)

What you can expect from HP ProCurve training

In every organization, there are likely to be people representing a wide range of knowledge and expertise—from non-technical staff personnel to network architects and engineers. Because no single training program is right for all of them, the ProCurve training portfolio provides a varied and fully integrated approach for students at all levels. Flexible purchase options let you choose the level of training that best meets your needs.

- Fundamental Skills courses are designed to introduce key concepts to students.
- Advanced Skills courses—many leading to either AIS or ASE certification—include interconnection, network security, wireless and mobility, network optimization and management, and convergence (Voice over IP)
- Courses are taught by certified experts using enterprise-level equipment.
- Delivery flexibility provides classes at 93 HP learning centers worldwide, at your own location, or live online—delivered to desktop browsers 24x7x365.

Why this is the right time to act

In today's stressed economy, it is more important than ever to achieve the highest possible return on your technology investment. That, alone, is reason enough to make sure your people are fully trained to get the most from your ProCurve networking solutions. But other reasons are also important:

- Network sophistication is evolving from a basic transport system to a business-critical application and services delivery platform.
- Mobility is virtually ubiquitous—leading many organizations like yours to integrate mobile applications with their mainstream business.
- Security is an increasingly critical consideration.

As a result, network professionals now need a larger, more sophisticated set of skills. Traditional positions within the network—network architects, engineers, and administrators, for example—need more specialized skills to perform at the highest levels. For ProCurve customers, ProCurve training from HP is the one program uniquely designed to meet those challenges.

In addition, HP Virtual Labs help you avoid the cost and disruption of travel by offering remote access to learning with state-of-the-art technologies that allow students to have “hands-on” access to equipment—even when the equipment is not physically present.

To learn more about ProCurve training from HP, visit our Web site at www.hp.com/learn/procurvetraining

Technology for better business outcomes

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